# HARMONY NEIGHBORHOOD DEVELOPMENT, INC. FINANCIAL AUDIT TOGETHER WITH INDEPENDENT AUDITOR'S REPORT

FOR THE YEAR ENDED DECEMBER 31, 2013



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To the Board of Directors

Harmony Neighborhood Development, Inc.

New Orleans, Louisiana

I have audited the accompanying financial statements of **Harmony Neighborhood Development (Harmony)** (a non-profit organization), which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Auditor's Responsibility, Continued

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Harmony** as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### OTHER MATTERS

#### Other Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards, as required by the Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-profit Organizations, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, I have also issued my report dated September 26, 2014 on my consideration of **Harmony** internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering **Harmony** internal control over financial reporting and compliance.

VGR, CPA

CERTIFIED PUBLIC ACCOUNTANT

New Orleans, Louisiana

September 26, 2014

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2013

### **ASSETS**

Cash and cash equivalents (NOTES 2 and 6) Investments (NOTES 2 and 6) Accounts receivable (NOTE 6) Grants receivable (NOTE 6) Loan receivable Prepaid expenses Property held for resale and development (NOTE 3) Investment in tax defaulted properties (NOTE 5) Escrow (NOTE 11) Plant, property and equipment, net of accumulated	\$	211,252 127,193 15,745 24,709 17,325 10,253 4,678,199 16,358 30,000
depreciation of \$53,473 (NOTES 2 and 4)		869,832
Other assets		1,538
Other assets	1	1,330
Total assets	\$	6,002,404
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$	168,184
Deposits		400
Retainage payable		41,937
Deferred revenue		10,626
Lines of credit (NOTES 6 and 10)		825,636
Interest payable		5,413
Loans payable (NOTES 6 and 9)		3,567,353
		,
Total liabilities	5 <del></del>	4,619,549
Net Assets: (NOTE 2)		
Unrestricted	-	1,382,855
Total net assets	, <u> </u>	1,382,855
Total liabilities and net assets	\$	6,002,404

The accompanying notes are an integral part of these financial statements.

### CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2013

	Total
REVENUES AND SUPPORT:	
Contributions (NOTE 2)	\$ 415,740
Grants and contracts (NOTE 2)	358,823
Sale of properties (NOTE 3)	2,244,500
Developer fees	86,273
Investment income	1,457
Other revenue	32,919
Total revenues and support	3,139,712
EXPENSES: (NOTE 8)	
Program services	3,326,352
Support services	347,478
Total expenses	3,673,830
Changes in net assets	(534,118)
Net assets, beginning of year	1,916,973
Net assets, end of year	\$ <u>1,382,855</u>

The accompanying notes are an integral part of these financial statements.

### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

Change in net assets	\$ (534,118)
Depreciation expense	15,250
Increase in accounts receivable	(15,745)
Decrease in grants receivable	195,548
Decrease in loans receivable	1,925
Increase in prepaid expenses	(4,478)
Increase in accounts payable	88,778
Decrease in retainage payable	(63,222)
Decrease in deferred revenue	(64,374)
Decrease in interest payable	(3,764)
Decrease in deposits	(800)
Increase in other assets	(1,538)
Net cash provided by operating activities	(386,538)
Cash Flows from Investing Activities:	
Purchase of investments	99,651
Development of properties	(346,917)
Maturities of investments in tax defaulted properties	15,896
Purchase of plant, property, & equipment	(510,576)
Net cash used in investing activities	(741,946)
Cash Flows from Financing Activities:	
Repayment on lines of credit	(885,290)
Proceeds from loan	1,979,918
Net cash provided by financing activities	1,094,628
Net increase in cash and equivalents	(33,856)
Cash - January 1, 2013	245,108
Cash - December 31, 2013	\$ 211,252

NOTES TO THE FINANCIAL STATEMENTS

#### NOTE 1 - ORGANIZATION:

Harmony Neighborhood Development (Harmony) is a non-profit community organization, community planning and development organization focused on revitalizing the Central City neighborhood. Central to Harmony's work is the mission to make quality housing affordable by leveraging community partnerships and private and public funding options. Harmony believes that by building capacity for homeownership among low-income families in Central City, community wealth-building and empowerment are stimulated. Harmony's team's cluster development activities in Central City are aimed at restoring desolate blocks into lively areas with new levels of commitment and investment. Harmony's vision is to create a vibrant Central City by increasing homeownership to 40 percent over the next ten years.

Harmony has been a partner in transforming over vacant and decaying properties into quality affordable housing accessible to existing residents of Central City. Harmony also served as Community Partner on the completion of Harmony Oaks, the 460-unit mixed income redevelopment of the former CJ Peete Public Housing Complex. The project was made possible by the United States Department of Housing and Urban Development Hope VI Revitalization Grant awarded to the Housing Authority of New Orleans in March 2008. As Community Partner, Harmony is also responsible for developing off-site, single-family homes in the neighborhood surrounding the complex under the Harmony Homes brand.

Harmony's comprehensive approach to revitalization also includes, resident organizing, community asset building, and small-scale commercial development.

### Harmony's core values include:

- Community engagement;
- · Economic inclusion;
- Sustainable design;
- Collaboration (partnering whenever possible);

### NOTE 1 - ORGANIZATION, CONTINUED

- Integrity (delivering what is promised);
- Fiscal responsibility (established programs will be financially sustainable);
- Committed to quality (building what they would want to live in); and
- Clustering for impact.

The consolidated financial statements of Harmony include:

- Harmony Neighborhood Development (Harmony) as described above and four subsidiaries as described below:
  - Central City Partners II, LLC, a Louisiana Limited Liability Company formed to develop for-development projects for middle income families;
  - NONDC-Conventionally Financed Projects, LLC, a Louisiana Limited Liability Company established to construct homes utilizing conventional bank financing as the primary source of construction financing. NONDC-Conventionally Financed Projects, LLC seeks to revitalize the Central City neighborhood by building capacity for homeownership among low-income families in Central City, stimulating community wealth-building and empowerment, and aiming cluster development activities at restoring desolate blocks into lively areas with new levels of commitment and investment;
  - NONDC-NSP2 Project, LLC, a Louisiana Limited Liability Company established to revitalize certain eligible census tracts of the Central City neighborhood utilizing Federal Neighborhood Stabilization funding awarded to a consortium lead by a local non-profit organization. NONDC-NSP2 Project, LLC focuses its efforts on acquisition of vacant and/or blighted structures and lots and construction of single-family for sale homes and aiming cluster development activities in Central City at restoring desolate blocks into lively areas with new levels of commitment and investment.

### NOTE 1 - ORGANIZATION, CONTINUED

- ST. FRANCIS, LLC a Louisiana Limited Liability Company established to redevelop the historic St. Francis de Sales Catholic Church. The Rectory, Convent, and Church have been vacant for years, but contain a rich history dear to the surrounding community. St. Francis de Sales parish was established around 1870 to serve the Irish and German immigrants in the area. Overtime, St. Francis de Sales transitioned to a mostly African-American congregation, and became one of the first Catholic churches to introduce "Black Liturgy," which is an integration of gospel music and other African American cultural traditions into the traditional Catholic mass. The church also provided the first home for the nationally recognized Dashiki Project Theater in the Community Hall. Dashiki was one of only two black theater companies operating in the Deep South in the 1960s, and the first legitimate black theater to originate in New Orleans.
- Central City Partners II, LLC has been consolidated based on Harmony's effective control as managing member. NONDC-Conventionally Financed Projects, LLC, NONDC-NSP2 Project, LLC, and St. Francis, LLC have been consolidated based on Harmony's 100% ownership interest.

Throughout the notes to the consolidated financial statements **Harmony**, Central City Partners II, LLC, NONDC-Conventionally Financed Projects, LLC, NONDC-NSP2 Projects, LLC, and St. Francis, LLC will be collectively referred to as **Harmony**. All significant intercompany accounts and transactions have been eliminated.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### Financial Statement Presentation

The consolidated financial statements of **Harmony** are presented on the accrual basis of accounting

Harmony has adopted the provisions of the Financial Accounting Board Accounting Standards Codification (FASB ASC) Topic 958, Not-For-Profit Entities, and reports its financial position and activities according to three classes of net assets according to external (donor) imposed restrictions.

Unrestricted net assets include funds not subject to donor-imposed stipulations. The revenues received and expenses incurred in conducting the mission of **Harmony** are included in this category. **Harmony** has determined that any donor-imposed restrictions for current or developing programs and activities are generally met within the operating cycle of **Harmony** and therefore, **Harmony's** policy is to record these net assets as unrestricted.

Temporarily restricted net assets include realized gains and losses, investment income and gifts, appropriations and contributions for which donor imposed restrictions have not been met.

Permanently restricted net assets are contributions which are required by the donor-imposed restriction to be invested in perpetuity and only the income be made available for program operations in accordance with the donor restrictions. Such income is reflected in temporarily restricted net assets until utilized for donor imposed restrictions.

At December 31, 2013, **Harmony** did not have any temporarily or permanently restricted net assets.

### Cash and Cash Equivalents

**Harmony** considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

### NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, CONTINUED:

#### Concentration of Credit Risk

Financial instruments that potentially subject **Harmony** to concentrations of credit risk consist principally of cash and cash equivalent accounts in financial institutions.

#### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Contributions and Grants

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor imposed restrictions. Grants from governmental agencies and other entities are recognized when earned.

#### Income Taxes

Harmony is tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provisions for federal or state income taxes have been recorded in the accompanying financial statements. Should Harmony's tax-exempt status be challenged in the future the 2010, 2011 and 2012 tax years are open for examination by the IRS.

### Plant, Property, and Equipment

Furniture and equipment are recorded at cost (or fair market for donated assets) and are depreciated using the straight-line method over the estimated useful lives of the related assets, which is five (5) years. **Harmony** capitalizes all furniture and equipment purchases that individually exceed \$1,000 with a useful life of greater than one (1) year.

### NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, CONTINUED:

#### Investments

The investments of **Harmony** are maintained by a local community foundation. The local community foundation invests the funds on behalf of **Harmony** and reports on the status of the investment to **Harmony** on a quarterly basis.

### NOTE 3 - PROPERTY HELD FOR RESALE AND DEVELOPMENT:

Amounts represent properties purchased by **Harmony** that have been developed and will be sold to homebuyers, or are in the process of being developed and will be held for resale after development is completed. The total costs of property held for resale and property held for development totaled \$4,674,221 at December 31, 2013. There were fourteen (14) properties sold during the year for a total of \$2,244,500, the costs of these properties totaled \$2,551,112 resulting in a loss of \$306,612. A portion of the loss on these properties was subsidized by a construction subsidy from the Housing Authority of New Orleans totaling \$175,053.

### NOTE 4 - FURNITURE, EQUIPMENT AND ACCUMULATED DEPRECIATION:

At December 31, 2013, **Harmony's** furniture, equipment and accumulated depreciation were classified as follows:

	January 1, 2013 Balance	Additions/ Deletions	December 31, 2013 Balance		
Office furniture and					
equipment	\$ 43,133	\$ 12,276	\$ 55,409		
Garden land	40,567	506	41,073		
Commercial land	107,142	931	108,073		
Office building and land	223,447	139,368	362,815		
Construction work in progress	-0-	355,935	355,935		
Accumulated depreciation	(38,223)	(15,250)	(53,473)		
Total	\$ 376,066	\$ 493,766	\$ <u>869,832</u>		

Depreciation expense was \$ 15,250 for the year ended December 31, 2013.

#### NOTE 5 - INVESTMENT IN TAX DEFAULTED PROPERTIES:

Investment in tax defaulted properties represents delinquent property taxes **Harmony** paid for tax sale properties. The taxes paid by **Harmony** will be repaid at the time the owner sells the property to **Harmony**, or another entity or individual. The investment totaled \$16,358 at December 31, 2013.

### NOTE 6 - FAIR VALUE MEASUREMENTS OF FINANCIAL ASSETS AND LIABILITIES:

In accordance with FASB ASC Topic 820 fair value is defined as the price that **Harmony** would receive to sell an asset or pay to transfer a liability in a timely transaction with an independent buyer in the principal market, or in the absence of a principal market the most advantageous market for the asset or liability. ASC Topic 820 established a three-tier hierarchy to distinguish between (1) inputs that reflect the assumptions market participants would use in pricing an asset or liability developed based on market data obtained from sources independent of the reporting entity (observable inputs) and (2) inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing an asset or liability developed based on the best information available in the circumstances (unobservable inputs) and to established classification of fair value measurements for disclosure purposes.

Various inputs are used in determining the value of **Harmony's** assets or liabilities. The inputs are summarized in the three broad levels listed below:

- Level 1 Quoted prices are available in active markets for identical investments as of the reporting date.
- Level 2 Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level 3 Pricing inputs are unobservable for the investment and include situations where there is little, if any market activity. The inputs into the determination of fair value require significant management judgment or estimation.

### NOTE 6 - FAIR VALUE MEASUREMENTS OF FINANCIAL ASSETS AND LIABILITIES, CONTINUED:

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. **Harmony's** assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

All investments are considered Level 1 investments.

The carrying value and the estimated fair values of **Harmony** financial instruments at December 31, 2013 are as follows:

Description	Carrying Value	Fair <u>Value</u>
Cash and cash equivalents	\$ 211,252	\$ 211,252
Investments	127,193	127,193
Receivables	57,780	57,780
Lines of credit	825,636	825,636
Loans payable	3,567,353	3,567,353

### NOTE 7 - CONTINGENCIES:

Grants and contracts with agencies often require fulfillment of certain conditions as set forth in the terms of the agreements. Failure to fulfill the conditions could result in the return of funds to the grantors. Although the return of funds is a possibility, the Board of Directors deems the contingency unlikely, since **Harmony** has agreed to comply with the grantors' provisions.

### NOTE 8 - FUNCTIONAL ALLOCATION OF EXPENSES:

The costs of providing the various programs and activities have been summarized on a functional basis in the schedule of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTE 9 - LOANS PAYABLE:

On June 15, 2009, **Harmony** entered into a Construction Loan Agreement with the Department of Housing and Urban Development and the Housing Authority of New Orleans. The balance of the loan at December 31, 2013 was \$2,565,395. The loan bears an interest rate of 0% with a maturity date of December 31, 2013. The loan was renewed November 7, 2012. The loan funds will be utilized to construct twenty-two (22) Homeownership Replacement units; principal and interest payable will be paid from the net sale proceeds at the time that the Homeownership Replacement Units are sold.

On September 2, 2009, **Harmony** entered into a financial assistance (loan) agreement with the Louisiana Housing Finance Agency (LHFA). Under the agreement the LHFA lent funds to **Harmony** to redevelop three (3) vacant residential properties. The loan bears no interest and will be repaid to LHFA from the net sale proceeds at the time the four redeveloped properties are sold. The balance of the loan at December 31, 2013 totaled \$188,812.

On April 27, 2010, **Harmony** received recoverable grant financing (a loan) from Livina Cities a private foundation in the amount of \$125,000. The loan bears a 0% interest rate and must be paid in full by May 15, 2015. At December 31, 2013, the outstanding balance on the loan was \$119,588, net of the unamortized discount of \$5,413.

On November 30, 2011, **Harmony** obtained a loan from Isaiah Fund a limited liability corporation in the amount of \$305,000. The loan bears an interest rate of 3.5% with interest payments being due semi-annually in arrears on May 30<sup>th</sup> and November 30<sup>th</sup>. The principal sum and the final interest payment are due on October 31, 2013. At December 31, 2013, the outstanding balance on the loan totaled \$163,550.

### NOTE 9 - LOANS PAYABLE, CONTINUED:

On January 9, 2012, **Harmony** obtained a rehabilitation loan from a local bank to fund construction on new properties. The loan bears interest of 4.5% and matures on March 1, 2015. At December 31, 2013, the outstanding balance on the loan totaled \$102,158.

On May 13, 2013, **Harmony** obtained a mortgage from a non-profit corporation in the amount of \$200,000. The loan bears an interest rate of 0% and must be paid in full by May 10, 2015. At December 31, 2013, the outstanding balance on the mortgage totaled \$200,000.

On March 13. 2013, **Harmony** converted a line of credit obtained from a local bank to a permanent loan. The loan is collateralized by the related property constructed with the loan proceeds and bears an interest rate of 6.25%. As of December 31, 2013, the outstanding loan amount totaled \$227,851 with a maturity date of March 31, 2018.

### NOTE 10 - LINES OF CREDIT

On August 29, 2011, **Harmony** obtained a line of credit from a local bank. The line of credit is collateralized by the properties constructed with the line of credit and has a maturity date of September 20, 2015 bearing interest of 4.25%. As of December 31, 2013, the amount outstanding on the line of credit totaled \$603,718.

On March 29, 2012, **Harmony** obtained a line of credit from a local bank. The line of credit is collateralized by properties constructed with funds from other lines of credit with the same institution bearing interest of 6.25% each. As of December 31, 2013, the amount outstanding on the line of credit totaled \$80,747.

### NOTE 10 - LINES OF CREDIT, CONTINUED:

On October 28, 2009, **Harmony** obtained a line of credit from a local bank. The line of credit is collateralized by the properties constructed with the line of credit bearing interest of 6.25%. As of December 31, 2013, the amount outstanding on the line of credit totaled \$141,170.

#### NOTE 11 - ESCROW:

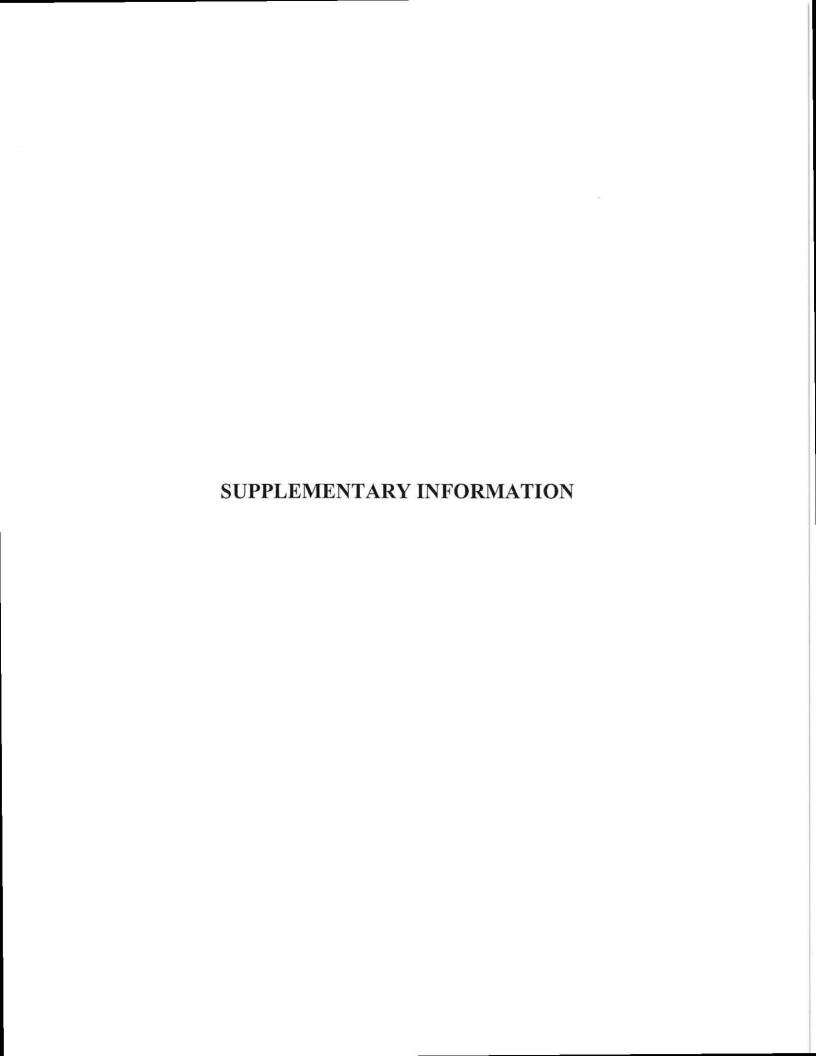
The escrow amount represents a soft-second mortgage granted to a homebuyer. The soft-second mortgage will be forgiven a rate of 20% per year for five years beginning in 2015 after the homebuyer has lived in the home for five (5) years. The escrow balance was \$30,000 at December 31, 2013.

### NOTE 12 - ECONOMIC DEPENDENCY:

The primary sources of revenue for **Harmony** are grants and contributions provided through various funding agencies and private foundations. The continued success of **Harmony** is dependent upon the continued receipt of such funds as well as obtaining new sources of funding.

### NOTE 13 - SUBSEQUENT EVENTS:

FASB 165, which is codified in ASC Top 855-10, requires the disclosure of the date through which **Harmony** has evaluated subsequent events and the reason for selecting that date. **Harmony** evaluated subsequent events from January 1, 2014 to September 26, 2014, the date the financial statements were available to be issued.



### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2013

GRANTOR	CFDA NUMBER	PASS-THROUGH ENTITY NUMBER	<u>A(</u>	CTIVITY
U.S. Department of Housing and Urban Development				
Awards from Pass-Through Entities:				
City of New Orleans CDBG: HCS - Harmony Neighborhood Development	14.unknown		\$	151,200
Enterprise Community Partners  Section 4 Capacity Building for Community Development and Affordable Housing	14.252	13SG3544 / S13SG123		62,099
New Orleans Redevelopment Authority: ARRA-Neighborhood Stabilization Program 2	14.256			279,013
Housing Authority of New Orleans: CDBG: Demolition and Revitalization of Severely Distressed Public Housing	14.866	LA-48-URD-001-1107	3 <del></del>	2,493,884
Total U.S Department of Housing and Urban Development			-	2,986,196
Total Expenditures of Federal Awards			\$	2,986,196

NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2013

### NOTE 1 - Basis of Accounting:

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of **Harmony** and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, <u>Audits of States, Local Governments, and Non-Profits</u>. Therefore, some amounts presented in this schedule may differ from amounts presented, or used in the preparation of the basic financial statements.

#### NEW ORLEANS NEIGHBORHOOD DEVELOPMENT COLLABORATIVE CONSOLIDATING SCHEDULE OF FINANCIAL POSITION AS OF DECEMBER 31, 2013

							NONDC-						
		(	Central City			Co	nventionally						
			Partners II,	NO	NDC-NSP2		Financed		NONDC-				
Assets	Harmony		LLC	Pro	jects, LLC	Pr	ojects, LLC	S	St. Francis, LLC		Total	Elimination	Consolidated
Cash and cash equivalent	\$ 123,911	\$	84,805	\$	607	\$	1,888			\$	211,252	\$ -	\$ 211,252
Investments	127,193		-		141		_		-		127,193	-	127,193
Accounts teceivable	14,223		≦0		-		1,523				15,745	-	15,745
Grants receivables	20,109	)	4,600				_		(4)		24,709	-	24,709
Intercompany receivables	1,639,070	)	47,327		23,248		6,906		-		1,716,551	(1,716,551)	_
Prepaid expenses	9,002	2					1,251		-		10,252		10,252
Property held for resale and development	8,336	,	2,532,449		664,599		1,472,814		-		4,678,199	-	4,678,199
Investment in default properties	15,262	2	-		1,096		=		14		16,358	30 <del>5</del> 3	16,358
Plant, property, and equipment net of													
accumulated depreciation	513,897	7	-		-		-		355,935		869,832	-	869,832
Other assets	588	3	600		175		175		-		1,538	123	1,538
Escrow	30,000	)	-		-		<u>=</u>		-		30,000	120	30,000
Loan receivable	17,325	<u> </u>					-	-	-	82	17,325	-	17,325
Total assets		0 1/20		2040	Californ Reserve	NOSCI.	EL POPETAL PRINCIAL	5725	10/925-550-27400-5950	200	# i		
Total assets	\$ 2,518,917	\$	2,669,781	\$	689,725	\$	1,484,557	\$	355,976	\$	7,718,956	\$ (1,716,551)	\$ 6,002,404
Liabilities													£
Accounts payable	\$ 102,564		55,954	\$	470	\$	9,196	\$	-	\$	168,184	\$ -	\$ 168,184
Deposits	400	)									400	-	400
Retainage payable	4		5,000		3,174		33,763				41,937	*	41,937
Intercompany payable		-	33,839		806,282		867,512		8,918		1,716,551	(1,716,551)	Η.
Deferred revenue	10,626		-		-		-9		-		10,626	=	10,626
Interest payable	5,413		7		) <del>-</del> 0		=		-		5,413	-	5,413
Lines of credit	80,747		141,171		-		603,718		-		825,636	-	825,636
Loans payable	801,959	)	2,565,395		-		-		200,000		3,567,353		3,567,353
Other payables			-		-		-	_		_	l-		
Total liabilities	1 001 709	,	2,801,359		809,926		1 514 100		208,918		6,336,101	(1.716.551)	4 (10 540
1 otal habilities	1,001,708	_	2,801,339		809,920	_	1,514,188	-	208,918	-	0,330,101	(1,716,551)	4,619,549
Net Assets													
Beginning net asset balance	2,079,718	<u> </u>	(51,376)	_	(91,598)	_	(19,771)		<u>*</u>		1,916,973		1,916,973
Change in net assets	(562,510	))	(80,202)		(28,603)		(9,861)		147,058		(534,118)	-	(534,118)
Ending net asset balance	1,517,208	_	(131,578)	_	(120,201)		(29,632)	_	147,058		1,382,855		1,382,855
Total liabilities and net assets	\$ 2,518,917	\$	2,669,781	\$	689,725	\$	1,484,557	\$	355,976	\$	7,718,956	\$ (1,716,551)	\$ 6,002,404

### CONSOLIDATING SCHEDULE OF REVENUES AND SUPPORT FOR THE YEAR ENDED DECEMBER 31, 2013

#### REVENUES AND SUPPORT

				NONDC-				
		<b>Central City</b>		Conventionally				
		Partners II,	<b>NONDC-NSP2</b>	Financed	St. Francis,			
	Harmony	LLC	Projects, LLC	Projects, LLC	LLC	Total	Elimination	Consolidated
0 1	Ф 211 740	r.	0			0 415.740		
Contributions	\$ 311,740	\$ -	\$ -	\$ 104,000	\$ -	\$ 415,740	\$ -	\$ 415,740
Grants and contracts	-	176,199	27,304	4,120	151,200	358,823	-	358,823
Sale of properties	-	699,500	180,000	1,365,000		2,244,500	1	2,244,500
Rental income	-	950		13,544	-	14,494	-	14,494
Developer fees	9,305	76,968	-	=	=	86,273	-	86,273
Program fees	3,541	-	-	-	-	3,541	787	3,541
Interest income	169	-	-	3	=	172		172
Investment income	1,285	=		Α.	-	1,285		1,285
Intercompany revenue	5 <del>-</del>	-	70,175	-	-	70,175	(70,175)	-
Other income	8,682	1,264	2,979	1,959		14,884		14,884
Total revenues and support	\$ 334,722	\$ 954,881	\$ 280,458	\$ 1,488,626	\$ 151,200	\$ 3,209,887	\$ (70,175)	\$ 3,139,712

### CONSOLIDATING SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services		S	Support					
			S	ervices	<b>Total Expenses</b>		Elimination	Consolidated	
Harmony Neighbhood Develepment									
Salaries	\$	261,224	\$	62,623	\$	323,847	\$ -	\$	323,847
Payroll taxes	Ψ	21,790	Ψ	4,815	Ψ	26,605	-	Ψ	26,605
Fringe benefits		50,399		12,082		62,481	_		62,481
Professional services		55,888		162,867		218,755	_		218,755
Contract labor		-		2,180		2,180			2,180
Marketing		419		2,074		2,493			2,493
Insurance		-		14,692		14,692	-		14,692
Travel and transportation		1,048		120		1,168			1,168
Telephone and internet		2,854		7,387		10,241			10,241
Office expenses		6,725		20,179		26,904	-		26,904
Homebuyer services		3,327				3,327			3,327
Depreciation		5,527		15,250		15,250			15,250
Meetings and events		3,035		2,108		5,143	_		5,143
Staff training		2,993		-,100		2,993	_		2,993
Software and equipment		1,875		2,643		4,518	-		4,518
Interest		12,252		19,145		31,397	_		31,397
Dues and fees		250		8,795		9,045	_		9,045
Repairs and maintenance				8,634		8,634	12		8,634
Property holding expenses		6,758		-		6,758			6,758
Grants, contributions and expenses		1,925				1,925	_		1,925
Special programs		44,253		-		44,253	_		44,253
Miscellaneous		3,000		1,448		4,448	2		4,448
Intercompany expenses	_	70,175	_	-		70,175	(70,175)		-
Subtotal Harmony	_	550,190	_	347,042	<del> </del>	897,232	(70,175)	-	827,057
Central City Partners II, LLC									
Professional services		6,667		-		6,667	-		6,667
Cost of homes sold		947,235		-		947,235	-		947,235
Homebuyer closing costs		4,160		-		4,160	-		4,160
Property holding expenses		76,834		-		76,834	-		76,834
Miscellaneous	_	-	-	187	,	187	-	-	187
Subtotal Central City Partners II, LLC		1,034,896		187	-	1,035,083			1,035,083
NONDC-NSP Projects, LLC									
Cost of homes sold		209,768				209,768			209,768
Grants, contributions and donations		85,375				85,375	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		85,375
Homebuyer closing costs		822				822			
Property holding Expenses		13,095				13,095			822 13,095
Subtotal NONDC-NSP Projects, LLC		309,060				309,060	-	-	309,060

(continued on the next page)

### CONSOLIDATING SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services		Total Expenses		Elimination		Consolidated	
NONDC-Conventionally Financed Projects, LLC											
Cost of homes sold	\$	1,404,082	\$	-	\$	1,404,082	\$	-	\$	1,404,082	
Homebuyer closing costs		35,604		-		35,604		-		35,604	
Office epxense		404				404		-		404	
Property holding expenses	_	58,398	_		-	58,398	20			58,398	
Subtotal NONDC-Conventionally Financed Projects, LLC  St. Francis, LLC	î <del>-</del>	1,498,488			2	1,498,488	_			1,498,488	
Professional services		1,191		12		1,191		1=1		1,191	
Office expense		-		249		249		-		249	
Property holding expense	_	2,702			-	2,702				2,702	
Subtotal NONDC-Conventionally Financed Projects, LLC	;- <u></u>	3,893	_	249	2	4,142			_	4,142	
Total consolidated expenses	\$	3,396,527	\$	347,478	\$	3,744,005	\$	(70,175)	\$	3,673,830	



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors

Harmony Neighborhood Development
New Orleans, Louisiana

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of **Harmony Neighborhood Development (Harmony)** (a non-profit organization) which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated September 26, 2014.

### **Internal Control Over Financial Reporting**

In planning and performing my audit of the financial statements, I considered **Harmony's** internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of **Harmony's** internal control. Accordingly, I do not express an opinion on the effectiveness of **Harmony's** internal control.

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

(CONTINUED)

### Internal Control Over Financial Reporting, Continued

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether **Harmony's** financial statements are free from material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which is described in the accompanying schedule of findings and questioned costs as item 2013-01.

#### Harmony's Response to Findings

Harmony's response to the findings identified in our audit is described in the accompanying schedule of findings and questioned costs. Harmony's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

(CONTINUED)

### Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

VGR, CPA

CERTIFIED PUBLIC ACCOUNTANT

New Orleans, Louisiana

September 26, 2014



To the Board of Directors

Harmony Neighborhood Development
New Orleans, Louisiana

### Report on Compliance for Each Major Federal Program

I have audited **Harmony's** compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of **Harmony's** major federal programs for the year ended December 31, 2013. **Harmony's** major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

My responsibility is to express an opinion on compliance for each of **Harmony's** major federal programs based on our audit of the types of compliance requirements referred to above. I conducted my audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and

#### (CONTINUED)

### Auditor's Responsibility, Continued

OMB Circular A-133 require that I plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about **Harmony's** compliance with those requirements and performing such other procedures as I considered necessary in the circumstances.

I believe that my audit provides a reasonable basis for our opinion on compliance for each major federal program. However, my audit does not provide a legal determination of **Harmony's** compliance.

### Opinion on Each Major Federal Program

In my opinion, **Harmony** complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2013.

#### Other Matters

The results of my auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with OMB Circular A-133 and which are described in the accompanying schedule of findings and questioned costs as item **2013-01**. My opinion on each major federal program is not modified with respect to this matters.

**Harmony's** response to the noncompliance findings identified in my audit is described in the accompanying schedule of findings and questioned costs. **Harmony's** response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, I express no opinion on the response.

#### (CONTINUED)

### Report on Internal Control over Compliance

Management of **Harmony** is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing my audit of compliance, I considered **Harmony's** internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, I do not express an opinion on the effectiveness of **Harmony's** internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

My consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. I did not identify any deficiencies in internal control over compliance that I consider to be material weaknesses. I did not identify any deficiencies in internal control over compliance that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

(CONTINUED)

### Report on Internal Control over Compliance, Continued

The purpose of this report on internal control over compliance is solely to describe the scope of my testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

VGR, CPA

CERTIFIED PUBLIC ACCOUNTANT

New Orleans, Louisiana

September 26, 2014

### HARMONY NEIGHBORHOOD DEVELOPMENT, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2013

### Section I - Summary of the Independent Auditor's Results

### Financial statements

1.	Type of report issued:	Unmodified
2.	Did the audit disclose any material weaknesses in internal control over financial reporting:	_No_
3.	Did the audit disclose any significant deficiencies in internal control over financial reporting:	<u>No</u>
4.	Did the audit disclose any non-compliance which is material to the financial statements of the organization:	_No_
	Federal awards	
5.	Did the audit disclose any material weaknesses internal control over major federal programs:	No
6.	Did the audit disclose any significant deficiencies in internal control over major programs:	_No_
7.	Type of report issued on compliance for major programs:	Unmodified
8.	Did the audit disclose any audit findings which the independent auditors are required to report under OMB Circular A-133, Section 510(a):	Yes

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2013

### Section I - Summary of the Independent Auditor's Results, Continued

9. The following is an identification of major programs:

CFDA or

Name of

Contract Number

Federal Program

14.866

Community Development Block Grant -

Demolition of Revitalization of Severely

Distressed Public Housing

10. The dollar threshold used to distinguish between

Type A and Type B Programs, as described in OMB

Circular A-133, Section 520(b) was

\$300,000

11. Did the auditee qualify as a low risk auditee under OMB Circular A-133, Section 530.

No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS, CONTINUED FOR THE YEAR ENDED DECEMBER 31, 2013

### **Section II - Financial Statement Findings**

### **Audit Finding Reference Number**

See Finding 2013-01 in Section III – Federal Award Findings and Questioned Costs

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS, CONTINUED FOR THE YEAR ENDED DECEMBER 31, 2013

### Section III - Federal Award Findings and Questioned Costs

### Audit Finding Reference Number

2013-01 - Untimely submission of audit report

#### Criteria

Pursuant to the requirement of Louisiana Statute R.S. 24:513, annual financial reports shall be completed within six (6) months of the close of an entity's fiscal year, and according to OMB Circular No. A-133, section 320, Single audits are required to be completed and the data collection form and reporting package submitted within the earlier of thirty (30) days after receipt of the auditor's report, or nine (9) months after the end of the audit period, unless a longer period is agreed to in advance by the cognizant or oversight agency for the audit.

### Conditions and Perspective

The December 31, 2013 Single Audit reporting package was not submitted within the prescribed time frame.

#### Cause

Harmony's financial statements were not completed in a timely manner.

#### Effect

Harmony has not complied with the Single Audit requirement of OMB Circular A-133.

### Recommendation

I recommend that management of **Harmony** take steps to ensure that the Single Audit reporting package is submitted within the prescribed federal deadline.

### Management's Response

Management will take the necessary steps to ensure that the audit is completed timely.

SCHEDULE OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS, CONTINUED FOR THE YEAR ENDED DECEMBER 31, 2013

### Section III - Federal Award Findings and Questioned Costs, Continued

### **Audit Finding Reference Number**

2012-01 - Untimely submission of audit report

### Condition

The December 31, 2012 Single Audit reporting package was not submitted within the prescribed time frame.

### Recommendation

I recommend that management of **Harmony** take steps to ensure that the Single Audit reporting package is submitted within the prescribed federal deadline.

### **Current Status**

Unresolved. See current year finding 2013-01.